

**J. Sargeant Reynolds Community College
Course Content Summary**

Course Prefix and Number: BUS 201

Credits: 3

Course Title: Organizational Behavior

Course Description: Presents a behaviorally oriented course combining the functions of management with the psychology of leading and managing people. Focuses on the effective use of human resources through understanding human motivation and behavior patterns, conflict management and resolution, group functioning and process, the psychology of decision-making, and the importance of recognizing and managing change. Lecture 3 hours per week.

Perception and Individual Decision-Making
Motivation Concepts
Motivation: From Concepts to Applications

The Group

Foundations of Group Behavior
Understanding Work Teams
Communication
Leadership
Power and Politics
Conflict and Negotiation
Foundations of Organizational Structure

The Organization System

Organizational Culture
Human Resource Policies and Practices
Organizational Change and Stress Management

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